Financial drivers

Sustainability drivers

Increasing return of investment

Cost reduction

Reduced cost of ownership linked to:

- Energy cost
- Over specification
- Consumption
- Social and environmental tax

Value of Sustainable Procurement

Reducing cost of capital

Risk minimization

Avoiding financial risk from:

- Brand damage from bad supplier practice
- Volatile raw material prices
- Supply chain disruptions
- (Future) social and environmental compliance cost

Increasing revenue

Growth generation

Additional revenue through:

- Additional price premium brand differentiation
- Income from recycling / close loop programs
- Sustainable innovations

Mesurer la création de valeur